

## Grant Opportunities

**Corporate Training for Today's Workforce**  
**Get the performance edge your company needs.**



**For more information contact**  
**Ginger Knapp, Director of**  
**Corporate Training, 847-214-7869**

### **Department of Commerce and Economic Opportunity ETIP Program**

ECC Corporate Services is a provider of ETIP funds. Eligible companies are manufacturing and or related category. The funding period is from July 1 – June 30 each year and we accept applications throughout the year. The application is short and takes most applicants under 10 minutes to complete. The grant subsidy pays up to 50 percent of all training costs (including facilitation and materials).

### **River Valley Business Solutions LEAD**

River Valley Workforce Investment Board (WIB) "Training for Tomorrow" Incumbent Worker Grant. Funding provided by Federal Workforce Investment Act (WIA).

Employers in the following targeted industries are the primary user of the funding:

- Healthcare
- Manufacturing
- Information Technology
- Transportation, Warehousing and Logistics
- Finance and Insurance
- Hospitality and Retail Industries

*Training must be job specific and the business must be located in Kane, Kendall or DeKalb counties. Companies may apply for up to \$15,000 in funding per year. Company match is required and the match is based on size of company (the range is 10-50%).*

Nearly a year ago, the team at Elgin Community College Corporate & Continuing Education led the effort to create a **Regional Economic Development Alliance (REDA)** in their district. Today, the 22 members of REDA are actively working to obtain grants that would fund a regional economic development analysis and an industry cluster analysis. A third grant proposal would fund non-credit training for unemployed, under-employed and incumbent workers. Contact Ginger Knapp – 1-847-214-7869 or [vkknapp@elgin.edu](mailto:vkknapp@elgin.edu) regarding the status of this application.

### **Trade Adjustment Assistance Firm**

**(TAAF)** offers cost sharing for small and medium-sized manufacturers who want to improve their competitive position in the global marketplace. There are two types of cost share agreements:

Full Plan – 50/50 cost share up to \$150,000 / Company and TAAF each pay up to \$75,000.

Mini Plan – 75/25 cost share up to \$30,000 / TAAF pays up to \$22,500 and company pays up to \$7500.

Examples of eligible Implementation Projects are listed below.

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## Marketing

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- Market Research
- Marketing & Sales Strategy
- Advertising/Sales Promotion/Brochure Design
- Web Site Development
- Distribution Analysis & Development
- Distributor & Sales Representative Search
- Sales Force Management Programs
- Product Line Evaluation
- Analysis of Competition
- Export Development
- Customer Service Analysis

## Manufacturing

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- ISO/QS Preparation & Registration
- Quality Assurance
- Product Development, Design & Testing
- Product Certification (CE Mark, UL etc.)
- Operations Analysis
- Manufacturing Technology Review
- Productivity Improvement
- Process Engineering
- Production Planning, Scheduling & Control
- Inventory Management
- Statistical Process Control

- Work Methods & Standards
- Facility & Equipment Review, Selection & Layout
- Cellular Manufacturing Design, Implementation & Training
- CAD/CAM Selection & Implementation
- Material Handling Methods

## Financial and General Management

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- Organizational Analysis
- Profit Planning/Cash Management/Budgeting
- Expansion, Diversification, and Divestiture Studies
- Debt Restructuring
- Cost Management
- Total Quality Management
- Strategic Planning
- Management Information Systems

## Information Technology

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- Hardware/Software Evaluation & Recommendation
- System Conversion, Enhancements & Training
- Custom Programming
- Integrated Manufacturing Systems
- Electronic Data Interchange (EDI)
- Office Automation
- E-Commerce

*The application is the first step in a simple three step process. There is no cost involved for a manufacturer to see if they are eligible for TAAF Benefits. Once eligibility is determined and your firm wishes to continue with the application - there is a fee (25% of ASI costs). Please contact: Ginger Knapp, Director of Corporate Training at ECC for further information – 1-847-214-7869 or [vknap@elgin.edu](mailto:vknap@elgin.edu)*